

Your personal Instruction Guide. “Winning Colors® 101”

Essentials for Teaching ANYONE the Winning Colors® Process Effectively and Successfully.

N.B.: For newcomers to the Winning Colors® Process. You are not expected to agree BUT understand the fundamental and basic differences between the Winning Colors® Process and all Type Theory inventories in order to make intelligent objections.

Why Adults Fail!
There remains a primitive need to fight off the new and strange!



****WARNING****

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Many persons, particularly “well” Educated Professors, Psychologists, Devotees of Type Theory, Corporate Trainers and many in the Helping Professions with a superficial understanding of the Winning Colors® process demand changes and adaptation according to what they believe to be true and in tune with their past experiences.

I'M ONLY RESPONSIBLE FOR WHAT I SAY
NOT FOR WHAT YOU UNDERSTAND

“Be sure that you go to the author to get at his meaning, not to find yours.” --Salman Rushdie